



BUILD VISION AI TOGETHER

CamThink Partner Network

Partner with CamThink to integrate, deliver, and grow Edge Vision AI solutions worldwide.

| Integration | Technology | Distribution



Why Partner with CamThink



Business Opportunities

Connect with relevant customer and project opportunities based on your region, expertise, and capabilities.



Partner Visibility

Showcase your company, expertise, service regions, and success stories through the CamThink Partner Network.



Joint Marketing

Extend your market reach through CamThink content, campaigns, solution promotion, and selected joint marketing activities.



Reliable Hardware

Reliable and open Edge Vision AI hardware designed for real-world deployment.



Technical Support

Support for evaluation, PoC, integration, and deployment to move projects forward faster.

Build & Deliver Together

CamThink provides the Edge Vision AI foundation, while partners contribute integration, deployment, or market capabilities to deliver customer solutions together.

● CamThink Provides

Hardware

Edge AI cameras, vision nodes, and edge computing devices.

Developer & Technical Support

SDKs, APIs, documentation, product evaluation, and PoC support.

Market Connection

Partner visibility, joint promotion, and relevant business opportunity matching.

● Partners Contribute

AI & Technology Providers

AI models, software, and platforms for CamThink hardware solutions.

Solution & Integration Partners

System integration, solution architecture, deployment, and project delivery.

Channel Partners

Local sales, distribution, reselling, and market development.

Partners may specialize in one or more of these areas.

TOGETHER, WE DELIVER

Integrated Solutions · Local Deployment · Customer Support · Market Growth

Two Ways to Partner

Choose the path that best fits your primary role.

Solution & Technology Partner

Build or deliver solutions with CamThink hardware.

Typical partners:

- System Integrators
- AI & Software Providers
- Deployment & Engineering Firms

Channel Partner

Sell and distribute CamThink products in local markets.

Typical partners:

- Distributors
- Resellers & VARs
- Regional Sales Partners

Flexible participation — Partners may focus on one track or span both, depending on their capabilities.

Partner Visibility & Opportunities

Be listed, be promoted, and be connected through the CamThink Partner Network.

Partner Directory

Showcase your company, regions, expertise, and solutions in the CamThink Partner Network.



Partner Logo

Partner Company Name

Partner Type

Website

In the profile, we will display the Partner Company Overview, Location, Service Region, Industries, Main Services, and Core Capabilities. If the partner provides Success Stories, we will also be happy to showcase them.

Joint Marketing

Expand your reach through selected CamThink content, campaigns, and joint promotions.

Business Opportunities

Relevant opportunities may be matched based on region, expertise, and project needs.

Join the CamThink Partner Network

Solution & Technology Partner

For system integrators, solution providers, AI/software companies, and technology providers.



SCAN TO APPLY

Channel Partner

For distributors, resellers, and companies selling and supporting CamThink products.



SCAN TO APPLY

Applications are reviewed individually. CamThink will respond within **15 days** of submission.
Questions about the Partner Program? sales@camthink.ai